

## Partnership

We have teamed up with Diversified Services, Inc. because they truly put the farmers first. Together we help you, the producer make educated decisions regarding the pricing of your commodities. Our programs provide you with timely market information and crop insurance information.

Frontier Ag Inc helps farmers reduce risk, protect their revenue and preserve equity by combining crop insurance, crop inputs and grain marketing.

## Crop Insurance

### Yield Protection

A Yield Protection policy, protects a policyholder against a loss in yield. A payment will be made when the actual yield falls below the yield guarantee, which is based on the insured's share of the approved actual production history on the unit covered.

### Revenue Protection

A Revenue Protection policy protects a policyholder's income when the crop insurance revenue falls below the guaranteed crop insurance revenue. It provides coverage to protect against loss of revenue caused by low prices, low yields or a combination of both.

### Crop Hail Insurance

A Crop Hail Insurance policy protects against hail, fire and lightning, transit coverage, and stored grain.

## Contact Information

To sign up for a service or schedule an appointment to see the matrix in action contact one of the specialist at the information below.

### Brandon White

Risk Management Specialist

Cell: (785) 728-7423

bwhite@frontieraginc.com

### Ryan Stainbrook

Risk Management Specialist

Cell: (785) 728-7441

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### Kelly Hillman

Crop Insurance Specialist

Cell: (785) 821-2726

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[www.FrontierAgInc.com](http://www.FrontierAgInc.com)

Proudly Representing



**Diversified**  
Crop Insurance Services

[www.DiversifiedServices.com](http://www.DiversifiedServices.com)

Frontier Ag and Diversified Services are equal opportunity providers.

# Frontier Ag Inc. Crop Insurance

Yield Protection • Revenue Protection  
Crop Hail Insurance

Frontier Ag Inc.

Delivering Quality Solutions

## Services Available

As a Frontier Ag customer you have the opportunity to sign up for the following services provided by Diversified Services.

### Market Call

Receive a daily recorded call from Diversified Services' Rich Morrison around 10:00 each morning with an update on the key grain and "outside" markets. And if you're too busy to listen at that time, we can set up the call to go to your voice mail for your review at a more convenient time.

### Markets on Cell

Receive text messages throughout the day alerting you on the markets of your choice. You decide which contracts you wish to follow (grains, livestock, energies, financials, etc.), and which times of the day you'd like to receive updates. A great service for those who want to stay updated on prices but are away from the computer or the radio!

### Grain Market Outlook

Receive a daily email from Diversified Services that brings you up to date on the latest events in the grain markets, and some strategies you could choose to implement for your revenue management program.

### Marketing Meeting

Join us at 9:00 am CT on the third Thursday of each month for our online webinar, where Rich Morrison will discuss current market conditions, including the recent USDA Supply/Demand Report and futures technicals, marketing strategies to consider, government programs such as ACRE, and revenue insurance. And you can ask questions throughout the webinar.

## Diversified Services Profit Matrix©

Frontier Ag is providing tools such as the DS Profit Matrix© to help you as a customer see results before deploying a strategy taking the guess work out of decision making. The DS Profit Matrix© can compare multiple approaches to input cost management, crop insurance, forward marketing, futures, and options hedging giving you confidence in your plan.

Enrolled in Acre: <input type="checkbox"/> % of APH		0	70	80	90	0	110	120	130
Farm Yield		0	133	152	171	190	209	228	247
Cash Price (Ratio)	7.00	(\$13)	(\$113)	\$20	\$153	\$286	\$419	\$552	\$685
Cash Price	6.72	(\$13)	(\$113)	\$15	\$143	\$270	\$398	\$526	\$653
Cash Price	6.43	(\$13)	(\$113)	\$9	\$132	\$254	\$376	\$498	\$620
Cash Price	6.14	(\$13)	(\$113)	\$4	\$121	\$237	\$354	\$471	\$587
Cash Price	5.85	(\$13)	(\$113)	(\$2)	\$110	\$221	\$332	\$443	\$554
Cash Price	5.56	(\$13)	(\$113)	(\$7)	\$99	\$204	\$310	\$415	\$521
<b>Cash Price (Now)</b>	<b>5.27</b>	(\$13)	(\$113)	(\$13)	\$88	<b>\$188</b>	\$288	\$388	\$488
Cash Price	4.91	\$32	(\$68)	(\$19)	\$74	\$167	\$260	\$354	\$447
Cash Price	4.55	\$80	(\$20)	(\$26)	\$60	\$147	\$233	\$320	\$406
Cash Price	4.19	\$128	\$28	\$14	\$46	\$126	\$206	\$285	\$365
Cash Price	3.83	\$176	\$76	\$62	\$48	\$106	\$178	\$251	\$324
Cash Price	3.47	\$224	\$124	\$110	\$95	\$85	\$151	\$217	\$283
Cash Price	3.11	\$272	\$172	\$158	\$143	\$129	\$124	\$183	\$242
Cash Price	2.75	\$320	\$220	\$206	\$191	\$177	\$163	\$149	\$201
Cash Price	2.39	\$367	\$268	\$253	\$239	\$225	\$211	\$196	\$182
Cash Price (Low)	2.00	\$419	\$320	\$305	\$291	\$277	\$263	\$248	\$234
Weighted Avg Cash Px Breakeven		\$0.00	\$6.05	\$5.29	\$4.70	\$4.23	\$3.85	\$3.53	\$3.26

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